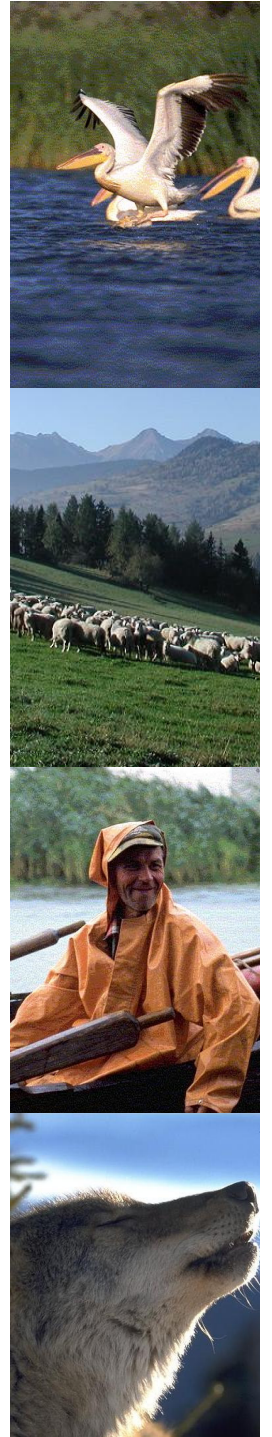




High Nature Value Farmlands – Recognizing the European Importance of SEE landscapes

Farmers managing High Nature Value Farmland

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High Nature Value farming

Key characteristics:

- Well established management practices: e.g. transhumance, mowing, hay making
- Low use of fertilizers and agrochemicals
- Low degree of mechanization
- Low stocking densities
- Breeds adapted to the local environment
- Making use of large areas of public land
- Require a high level of labour input





Farmers managing HNV farmlands

Who are they?

Subsistence

Semi-subsistence

Market-oriented family

Commercial companies





Subsistence farmers

- The most difficult group to capture despite being the highest in numbers
- 1-2 to 4-5 animals per farm
- Form common herds grazing on common land
- Managing small scale mosaics near villages ??
- Outside the policy domains:
 - > not registered
 - > not eligible for support

BUT still responsible for
high shares of HNV farmlands!





Subsistence farmers: A policy issue!?

- No market orientation thus no support!
- A clear message from Pillar I “Market support”
- BUT what about Pillar II “Rural development”
- Even more **sustainable rural development**?
- Shall we expect that environmental and social objectives should be delivered via the market only?
- If they deliver the public good “high nature value” shouldn’t they get some public payment for this?





Semi-subsistence farmers

- A significant group as well! But not all eligible for support due to:
 - SAPS min land requirement
 - “farm size 1 to 4 economic units”
- Support under the new RDPs 07-13
 - BG&RO – 1500 euro/year for 5 years
 - RO–85 000 eligible; BG–34 500 eligible (~30% of all)
- Also eligible for free advisory services to prepare docs
- Some operate in grey sector entirely
- some for part of their activities



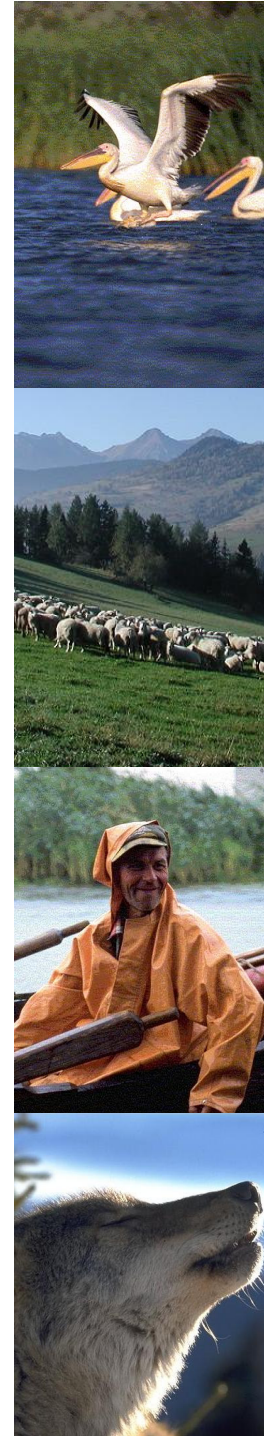
Market-oriented family

- Small in numbers but with high viability potential!
- No targeted support, subject to all rules
- Generally easier to comply with requirements
- Being HNV mostly in marginal areas due to:
 - difficult natural conditions and/or
 - availability of significant 'free' grassland resources
- Due to (hygiene) rules some parts of the business may be in the grey sector



What are the issues they face?

- Recognition
- Support
 - financial
 - administrative
 - technical
- Markets
 - Hygiene requirements





Recognition issues

- It is an issue at local and national level alike!
- Their contribution to nature values is not known/understood:
 - by the public
 - by the administrators
 - by the farmers themselves!!
- Their usually low social status places them at the marginal end of the local communities
- Their added value to local economies via the landscapes and/or traditional food products esp. for tourism industry



Support issues: Financial

☀ Both BG&RO have targeted HNVF packages within the AE measures!

- HNVF identification in RO leaves regions out but payments in eligible regions can be significant

Euro/ha	SAPS	HNVF	Total	+ LFA (m)
Bulgaria	63	155	218	+90
Romania	55	182	237	+50



Support issues: Financial

- Still many semi-subsistence farmers are vulnerable to SAPS requirements:
- BG total 139 000; SAPS eligible only 30%! [34 500]
- WSP: 18% of all grasslands are LPIS registered!
and abandoned land is accounted separately!

- Cross-compliance animal welfare: “need to have high mountain shelters to be eligible for support”
 - > is this in compliance with the production system?
 - > no, it drains money from extensive HNV farmers



Support issues: Administrative

- New policy, new systems, no practice esp. locally
 - Different interpretations of rules at local level
 - Staff too focused on meeting all requirements rather helping farmers receiving support
 - Lack of functional review/complaint mechanism
- “Absorption” easier with large farmers
- Official information flow is still too centralized – Internet based; regional centers, etc
- Unofficial info flow – may become too skewed



Support issues: Technical

- Technical support available for developing application docs for AE, Semi-subsistence, etc
- Available only via the National agri advisory services and only for the application process
- *What about the 5 years duration of the project?*
- HNMF measures have environmental objectives
- But NAAS have farming and economic experts
- *What about environmental expertise?*
- All farmers need to be trained as well



Support issues: General

- HNV farmers rarely cooperate with each other
 - A problem for their representation at policy level
 - As well as for market access
 - And access to relevant information
 - Sharing investment money – common milk collection point or processing units or slaughtering units
 - Sharing milk quotas?



Market issues: Hygiene

- An issue for HNV farmers mostly in terms of
 - Milk processing at “farm” level
 - practicing “direct sales”





Market issues: Hygiene

- RO has a derogation for small scale producers
Thus there is still a possibility to adapt to requirements!
- And yet from total milk production
80% for self-consumption or nearby markets
20% to milk processing companies
- Investments, training, technical support are all urgently needed
so that (HNV) farmers don't become 'grey' sector



Market issues: Hygiene

- BG makes no differentiation:
 - basically closes down small scale producers
 - subsistence farmers are forced to sell animals to large producers
 - This is positive from economic perspective
“concentration = economic viability”
 - But puts an end to extensive grazing, especially in lowlands – eg. Roussenski Lom
 - And moves (part of) the farms in the ‘grey’ sector



Thank You!

